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***JOINT PRESS RELEASE BY
McNaughton-McKay Electric Company
The Kiemle-Hankins Company***

**MCNAUGHTON-MCKAY ACQUIRES ASSETS OF KIEMLE-HANKINS
SUPPLY DIVISION**

January 4, 2002
Toledo, Ohio

McNaughton-McKay Electric Company and The Kiemle-Hankins Company today jointly announced the purchase by McNaughton-McKay of substantially all of the assets and operations of the Supply Division of The Kiemle-Hankins Company. Kiemle-Hankins Supply Division is Northwest Ohio's largest full service electrical wholesaler. McNaughton-McKay, headquartered in Madison Heights, Michigan and founded in 1910, is one of the nation's largest distributors of electrical products in the Automation, MRO and Construction arenas. The Kiemle-Hankins Company, with Ohio locations in Toledo and Dayton, plans to continue to operate and grow its Services Division, one of the largest providers of electrical and electro-mechanical repair services in the Midwest.

The sale includes the inventory and equipment of all three KH Supply locations – Maumee (Toledo), Defiance and Fremont. It is anticipated that all of the Kiemle-Hankins Supply Division employees in these locations will

be offered employment with McNaughton-McKay. The transaction is effective as of the close of business on December 31, 2001.

“We are pleased to have acquired a team of talented individuals, whose skills and market coverage will complement and expand our capabilities,” said David J. Beattie, President of McNaughton-McKay. According to Beattie, “The Kiemle-Hankins Supply Division is an ideal fit for our company in terms of market position and geographic fit, and our combined operations will enable us to provide superior service to electrical wholesale customers in the region.” With the addition of the three Kiemle-Hankins Supply Division locations, McNaughton-McKay will now operate 26 full service locations in Michigan, Ohio, North Carolina, South Carolina, and Georgia. After a short transition period, the Kiemle-Hankins Supply Division branches will operate under the McNaughton-McKay name, as an integral part of McNaughton-McKay’s Ohio Division, consisting of seven locations. “We expect that the customers of Kiemle-Hankins Supply will continue to enjoy the excellent customer service tradition started under Kiemle-Hankins, as well as access to premium manufacturers such as Rockwell Automation’s Allen-Bradley brand, as we make this exciting transition,” commented Beattie.

The Kiemle-Hankins Company founded in 1928, will continue and expand its operations in the industrial electrical services arena. Kiemle-Hankins, along with its subsidiaries and affiliates operates five full service electrical motor repair facilities in Ohio, Michigan and Indiana. In addition to its core motor repair operations, Kiemle-Hankins also provides

specialized repair capabilities in Servomotor Repair, Power Systems Repair, and related areas.

“We are pleased to complete this transaction, which should be a win for all parties concerned, “ stated A. Stephen Martindale, President of Kiemle-Hankins. “Our customers, associates, and vendors will benefit from the growth opportunities that this transaction provides, “ Martindale continued. “McNaughton-McKay is a first class company with an excellent reputation in the market, and as part of one of the largest electrical distributors in the country, Kiemle-Hankins Supply Division should flourish as a part of the McNaughton-McKay team,” according to Martindale.

“In addition, the successful conclusion of this transaction will allow Kiemle-Hankins to focus on its core repair businesses, “ said Martindale. “We expect that Kiemle-Hankins will continue to grow and provide the high quality workmanship and outstanding customer service our repair customers have come to expect. With more than 100 highly skilled associates involved in its Services Division, Kiemle-Hankins will continue to be a market leader in industrial electrical repair,” concluded Martindale.

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